CA · CPA · M.COM

Kalpesh Mehta

CFO, Strategic Financial and Business Advisory

By ONS711 Management Advisory

Your CFO, When You Need One

Finance at the Core. Business Growth in Focus.

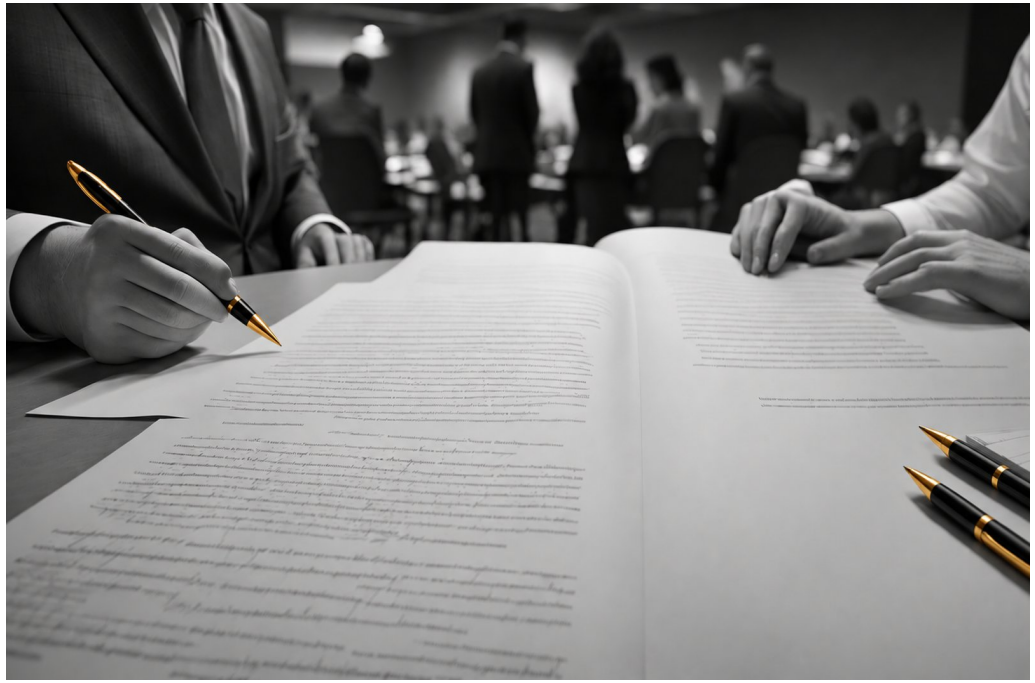
Fractional CFO · Strategic Finance · Business Financing
Investment Advisory · Real Estate Advisory · FP&A
Business Modelling · Fund management
Governance & Compliance



PROFESSIONAL CREDENTIALS

Turning financial information into practical business decisions

With 19 years of senior finance experience across the UAE and India, CA Kalpesh Mehta brings board-level CFO expertise to businesses that need strategic financial leadership on a flexible, fractional basis.



19

Years of Finance Experience

UAE & India

$1B+

Portfolio & Group Reporting

Listed-company exposure

$150M+

Financing Facilities Arranged

Bank & institutional

$670M+

M&A Transaction Experience

Investment & advisory

Senior finance expertise, tailored to your business

Across ownership structures, industries and growth stages.

Family Businesses & Family Offices

Succession planning, governance
and wealth structuring

Holding Groups & Investment Companies

Group reporting, consolidation
and M&A advisory



Real Estate Developers & Investors

Project finance, feasibility
and investment analysis

Healthcare, Education & Hospitality

Sector-specific financial strategy
and performance management

UAE Listed & Listing-Ready Companies

ADX/DFM reporting, compliance
and governance

Professional Services Firms

Profitability analysis, pricing
and financial controls

Start-ups & Growth Companies

Business plans, investor models
and funding support

SMEs & Owner-Managed Businesses

Scaling operations, financing
and financial control

End-to-end CFO advisory, from strategy to execution

Our flagship services connect financial leadership, financing, performance, governance and transformation.

01 Fractional CFO & Board Advisory

Part-time CFO leadership, board advisory and strategic planning

02 Business Financing & Capital Advisory

Bank facilities, project finance, capital restructuring and lender negotiations

03 Business Plans, Fund management & Financial Modelling

Managing and advising on the fund, Investor-ready models, projections and feasibility analysis

04 Real Estate Investment & Project Finance

Feasibility, development finance and investment lifecycle advisory

05 FP&A & Performance Management

Budgeting, forecasting, MIS and KPI dashboards

06 Accounting, Tax & Compliance

UAE VAT, Corporate Tax, financial statements and regulatory reporting

07 Governance, Risk & Internal Controls

Internal controls, risk frameworks and governance policies

08 Finance Transformation & Automation

ERP implementation, Power BI and reporting automation

SERVICE 01

Fractional CFO & Board Advisory

Senior CFO-level expertise on a flexible, part-time basis — supporting Boards, shareholders and management teams with strategic financial leadership and commercial decision-making.



Strategic leadership. Practical delivery.

Financial strategy, planning and business growth support

Board, shareholder and investor reporting

Monthly MIS, KPI dashboards and performance reviews

Cash-flow, liquidity management, budgeting and forecasting

Finance-team supervision and strategic planning

Audit Committee and lender reporting

Business Data → **Financial Analysis** → **CFO Insight** → **Board Decision** → **Business Action**

From raw business data to informed board-level decisions — a structured, insight-led approach to financial leadership.

SERVICE 02

Business Financing & Capital Advisory

End-to-end support in structuring and arranging financing from initial assessment through to facility disbursement and ongoing monitoring.



Financing Assessment & Structuring

Working capital, term loans, overdraft, mortgage, trade finance, LC/BG, Islamic and conventional financing, refinancing and capital restructuring

Bankable Financial Models & Proposals

Funding proposals, cash-flow assessment, debt servicing analysis and lender-ready documentation

Bank & Institution Negotiations

Direct support in discussions with banks, financing institutions and investors to secure optimal terms

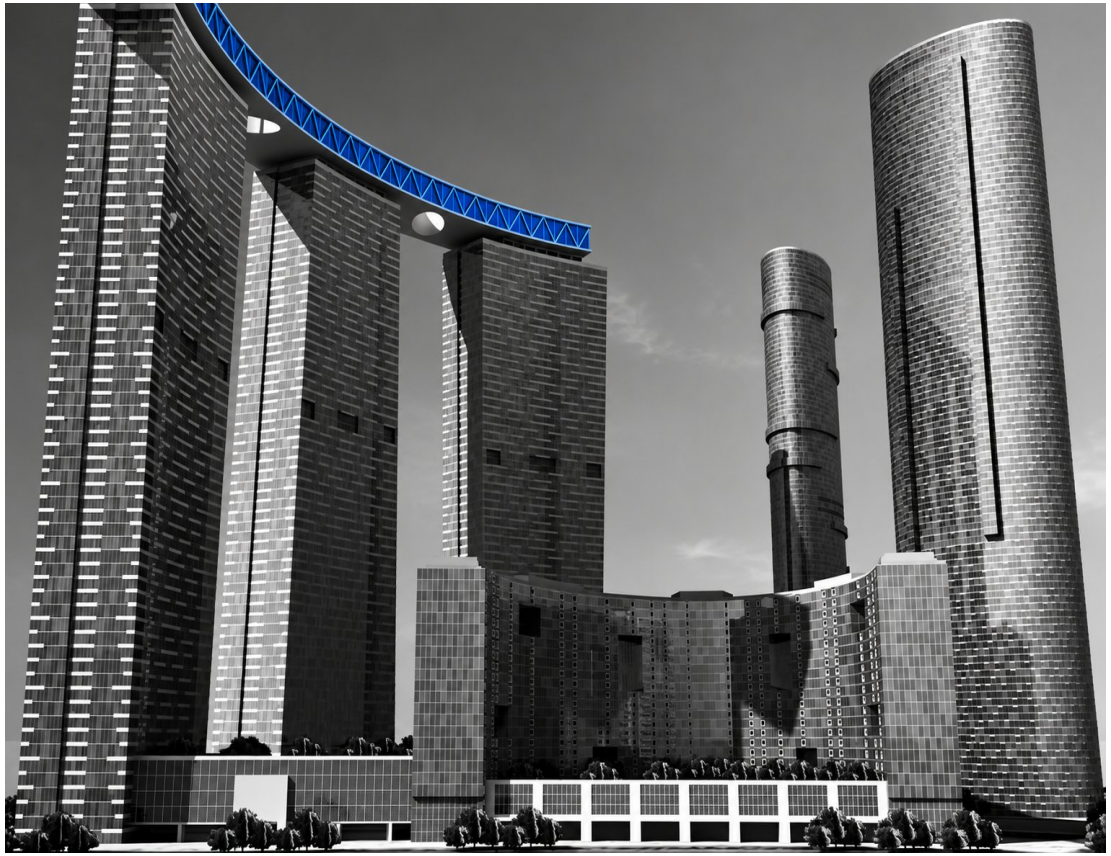
Funding Need → **Financial Model** → **Funding Structure** → **Bank / Financier** → **Facility Arranged**

A disciplined, end-to-end process ensuring your financing is well-structured, well-documented and well-presented to lenders.

SERVICE 03

Real Estate Investment & Project Finance Advisory

Strategic financial advisory across the investment lifecycle from opportunity assessment through to exit or refinancing.



Investment Advisory

Acquisition, IRR/NPV, rental yield, sensitivity, hold vs. sell and exit strategy

Development & Feasibility

Profitability, costs, sales assumptions, cash-flow modelling and break-even

Project Financing

Construction, development, mortgage and asset financing; refinancing

Off-Plan Project Finance

Sales and collections, funding gaps, bank presentations and lender packs

Project Monitoring

Budget vs. actual, construction costs, cash flows and investor returns reporting

01 · Investment Opportunity

Identify target assets and markets

02 · Feasibility

Conduct IRR, NPV and sensitivity analysis

03 · Funding Structure

Design equity and debt mix

04 · Bank / Financing Institution

Secure lender commitments and terms

05 · Development

Execute construction and project management

Business Plans, Fund management & Investment Advisory

Investor-ready business plans and integrated financial models that support funding decisions, investment appraisal and strategic commercial planning.

Managing the fund, advising investors on strategic fund and identifying high-potential investment opportunities across ADGM, DIFC, and Mauritius regulated financial jurisdictions, with a focus on optimizing portfolio performance, enhancing risk-adjusted returns, and achieving sustainable long-term capital growth.

Business Idea

↓

Assumptions

↓

Financial Model

↓

Feasibility

↓

Funding



- Business plans, start-up models and 3–5 year projections
- Integrated P&L, Balance Sheet and Cash Flow models
- Scenario analysis, sensitivity Analysis and break-even
- Investor models, bank models and business valuation support
- Investment appraisal — IRR, NPV and acquisition analysis
- Financial due diligence and strategic investment evaluation

A structured approach to turning a business concept into a robust, decision-ready financial model.

FP&A, Accounting, Tax & Finance Transformation

Connected planning, control, compliance and systems support.

01

FP&A & Management Reporting

- Annual budgets and rolling forecasts
- Monthly MIS and KPI dashboards
- Variance and profitability analysis
- Cash-flow forecasting and cost optimisation

02

Accounting & Finance Support

- Accounting setup and monthly closing
- Financial statements, AR/AP and reconciliations
- Payroll/WPS oversight and finance policies
- Finance procedures and internal controls

03

Tax & Compliance

- UAE VAT and Corporate Tax support
- Tax reconciliations and compliance calendars
- Financial-policy compliance and regulatory filings

04

Finance Transformation

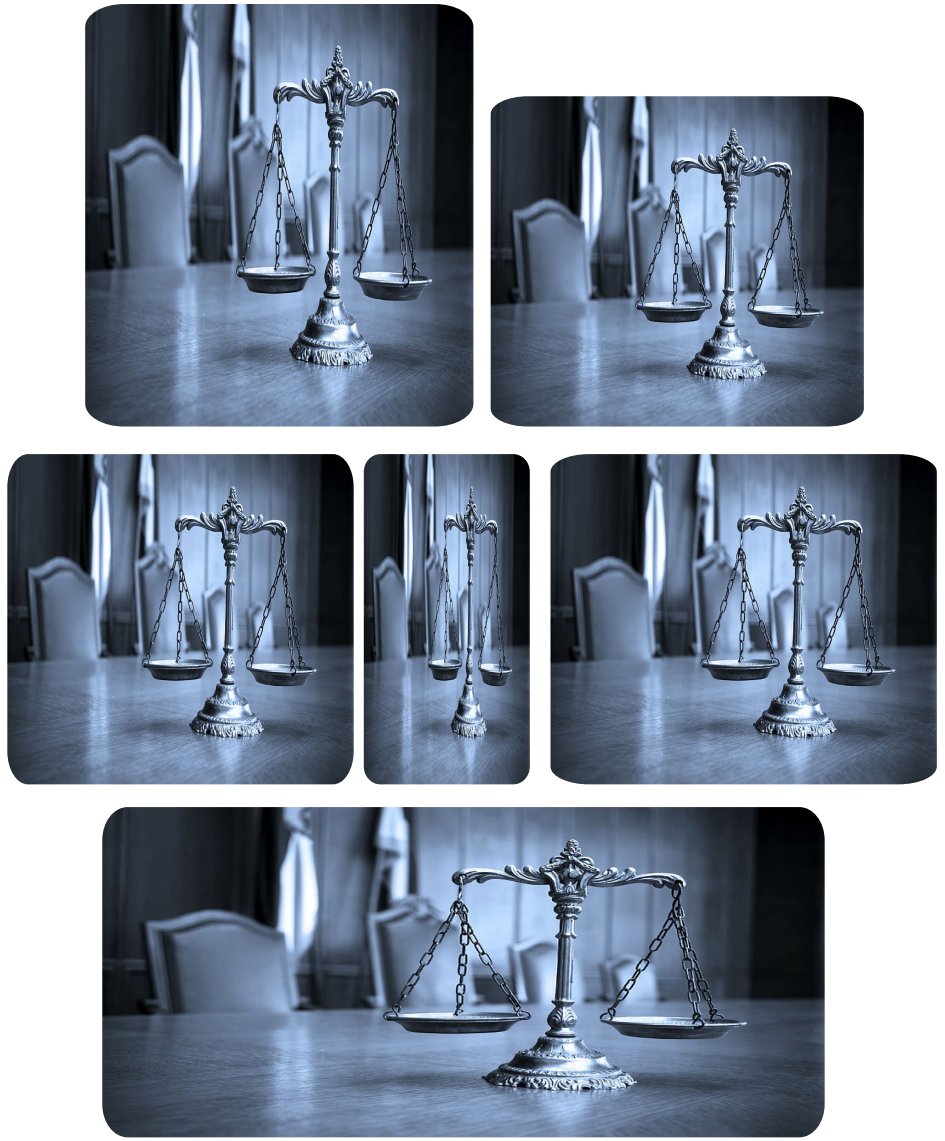
- ERP implementation — SAP, Dynamics, QuickBooks
- Power BI, Advanced Excel and VBA automation
- Reporting automation and process improvement
- Systems: Aconex, XBRL, Microsoft 365

SERVICE 09

UAE Listed Company Reporting & Finance Compliance Support

Finance-side ADX/DFM reporting and compliance support — from quarterly close through to regulatory filings and investor communications.

- Quarterly and annual financial reporting under IFRS
- ADX and DFM reporting support and XBRL preparation
- Reporting calendar management and financial close
- Coordination with external auditors and valuers
- Board, Audit Committee and investor reporting
- Internal controls, authority matrix and financial policies
- Corporate governance support from a finance perspective



Financial close	Reporting	Regulatory filings	Investor communications

CONTACT

Transform your business idea into reality with a trusted partner who brings financial clarity and strategic guidance

Build financial clarity, strengthen governance, and drive sustainable business growth with ONS711 Management Advisory.



How do we connect?

KALPESH MEHTA
ONS711 MANAGEMENT ADVISORY

CONTACT US:
Email: ons711advisory@gmail.com

Website: www.ons711.com

Phone: +971 502736750

Location: UAE, India

Disclaimer

All information, opinions, projections and illustrations contained in this presentation are indicative, subject to change and provided without any assurance of specific outcomes. ONS711 Management Advisory assumes no responsibility for decisions, transactions or actions undertaken by recipients based on this material. Recipients are responsible for conducting their own due diligence, independently verifying relevant information and obtaining specialist advice before making any commitments. No professional engagement, fiduciary duty or contractual obligation arises from the receipt or use of this presentation. ONS711 Management Advisory excludes all warranties and liability arising from this material to the maximum extent permitted under applicable law.